

# Sale of a freehold residential property

Our fees include the work detailed below which is required to complete the sale of your house.

### Conveyancer's fees and disbursements

Legal fee:

Purchase Price	Lease Law Limited Estimated Fees
Up to £250,000	£1,000 + VAT (£1,200)
£250,000 - £500,000	£1,250 + VAT (£1,500)
£500,000 - £750,000	£1,450 + VAT (£1,740)
£750,000 - £1,000,000	£1,650 + VAT (£1,980)
£1,000,000 - £1,500,000	£2,000 + VAT (£2,400)
£1,500,000 - £2,000,000	£2,500 + VAT (£3,000)
£2,000,000 +	Please contact us for a quote

Electronic money transfer fee: £35 + VAT (£42) per transfer

• Petty Incidentals: £60 + VAT (£72)

• ID verification: £10 + VAT (£12) per individual client

Official copies of Land Registry title & plan: £6 - £15

Disbursements are costs related to your matter that are payable to third parties, such as Land Registry fees. We handle the payment of the disbursements on your behalf to ensure a smoother process.

#### How long will my house sale take?

How long it will take from accepting an offer until you can move will depend on a number of factors. The average process takes between 6-24 weeks. It can be quicker or slower, depending on the parties in the chain. For example, if your buyer is a first time buyer, with a mortgage in principle, it could take 8 weeks. However, if you are buying another property and the transactions are in a long chain of transactions, this can take significantly longer, up to 6 months.

<sup>\*</sup>VAT is currently chargeable at 20% of the fee

### Stages of the process

The precise stages involved in the sale of a residential property vary according to the circumstances. However, below we have set out below some key stages that will be undertaken:

- Take your instructions and give you initial advice
- Obtaining and investigating the title papers for the property
- Preparing the draft contract and title papers for the buyer's solicitors
- Negotiating the sale contract and Transfer Deed
- Replying to pre-contract enquiries
- Send final contract and Transfer Deed to you for signature
- Agree completion date (date from which you own the property)
- Exchange contracts and notify you that this has happened
- Forward a statement of account showing the balance due to you on completion
- Complete sale
- Discharging any mortgage secured against the property
- Accounting to you for the net sale proceeds.

#### Disclaimer

Please note that this is an indication of our fees and disbursements only which assumes that:

- a. this is a standard transaction and that no unforeseen matters arise including for example (but not limited to) a defect in title which requires remedying prior to completion or the preparation of additional documents ancillary to the main transaction
- b. the transaction is concluded in a timely manner and no unforeseen complication arise
- c. all parties to the transaction are co-operative and there is no unreasonable delay from third parties providing documentation
- d. no indemnity policies are required. Additional disbursements may apply if indemnity policies are required.

## How LEASE Law can help you

Please contact Jade Wilson (<a href="mailto:jade@leaselaw.co.uk">jade@leaselaw.co.uk</a> or 0204 511 9100) or Joanna Botley (<a href="mailto:joanna@leaselaw.co.uk">joanna@leaselaw.co.uk</a> or 0204 511 9101) for a no obligation discussion about your proposed sale and for a personalised quotation of the fees and disbursements for your proposed purchase.